

# Junior Real Estate Listing Specialist

Job Type: Full-Time, Permanent

**Location:** Calgary

Salary: \$40,000 + bonuses & commission

## **About MyHomeOptions**

MyHomeOptions is a premier real estate solutions company in Alberta founded by Radovan Smolej, and since our inception, we have been helping homeowners along with improving communities in each and every city we work in.

Through our extensive knowledge of the business, network of resources, and years of expertise, we have been able to assist homeowners with a wide variety of real estate problems. We pride ourselves on our reputation for working one-on-one with each customer to handle their individual situations.

With the ability to directly purchase homes and make cash offers, we can create an extremely fast, and hassle-free transaction.

In addition, we re-develop a large number of single-family and multi-family properties throughout the province with the intention of revitalizing communities and encouraging home ownership. Our mission is to help homeowners and improve our community one house at a time.

#### **Job Description**

MyHomeOptions Ltd. is looking for a real estate agent to join our team, preferably someone who has just been licensed and has no experience!

This is unlike any other real estate team opportunity you are likely to run across. If you are aggressive and dynamic, we have an amazing opportunity for you!

We have more qualified leads than we can handle therefore we need you! 100% of leads are Paid for and Provided by Our Team!

WE PROVIDE LEADS AND SET MEETINGS FOR YOU

#### What you need to succeed:

To qualify for this position, you must be success-driven, hard-working, and willing to not settle for the ordinary. The ideal person should be decisive, self-motivated, and have a consultative

style. You should also be aggressive, competitive, and a high performer who is a persuasive, outgoing people person.

You must be licensed or in school to be licensed as a real estate agent in Calgary. You must also be able to handle 50+ leads per month and follow our systems and procedures to close transactions. A professional appearance is essential as well as being proficient with a computer and other electronic devices and possess the ability to catch on quickly in a fast-moving environment.

You must also be prepared to uphold our company Core Values which are:

- We are trusted experts
- We believe in teamwork and collaboration
- We provide the customer with a 5-star experience

#### What we offer:

- Competitive base pay plus incentives
- Profit-sharing
- Exciting opportunities in a dynamic and rapidly expanding company

Apply now and see what an energetic, dynamic, and collaborative team looks like and understand how that will make you a success in selling lots of homes into the future!

### **How to Apply:**

Please send a cover letter and a short video of yourself explaining why you are the best fit for our company and this position to jobs@myhomeoptions.ca .